



DEFENSE LOGISTICS AGENCY

SMALL BUSINESS TRAINING OPPORTUNITIES

The Defense Logistics Agency (DLA) provides free training opportunities to small businesses through Training, Knowledge, and Opportunities (TKO) Seminars and Webinars.



The TKO seminar is a course that teaches vendors how to start doing business with DLA. Vendors learn how to find open solicitations, how to submit a quote through the DLA Internet Bid Board System (DIBBS), the procedures for viewing/downloading drawings, and how to use Invoicing, Receipt, Acceptance and Property Transfer (iRAPT) to get paid. There are also many other relevant topics of discussion. All sessions are free.

Training is provided by DLA Land and Maritime in Columbus, Ohio, but benefits all DLA suppliers.

Register: TKO dates and topics are provided on the Outreach Calendar along with a registration link.

QUESTIONS? Call: 1-800-262-3272 or Email: dla.land.and.maritime.tko.and.webinar.registration@dla.mil

TKO SEMINAR DATES

- January 7-8, 2025
- March 11-12, 2025
- May 13-14, 2025 (In-Person)
- June 3-4, 2025 (For APEXs Only)
- July 8-9, 2025
- September 9-10, 2025
- November 18-19, 2025 (In-Person)

REGISTRATION DETAILS

PICK A DATE ON THE OUTREACH CALENDAR AT
<https://www.dla.mil/Small-Business/Resources/Outreach-Calendar/>
AND FOLLOW THE INSTRUCTIONS TO REGISTER

YOU CAN ALSO SCAN THE FOLLOWING QR CODE TO GET TO THE
OUTREACH CALENDAR



TKO WEBINARS

Free training is also available to small businesses through online webinars. Webinars will be held for numerous topics throughout the year. TKO Webinar dates and topics are provided on the [Outreach Calendar](#) at www.dla.mil/Small-Business/Resources/Outreach-Calendar along with a registration link.

Topics include, but are not limited to, Alternate Offers, Pricing, Replenishment Parts Purchase or Borrow Program/Reverse Engineering, First Article Testing/Product Lot Test, Technical Data Packages, and Source Approval Requests.



DEFENSE LOGISTICS AGENCY

SMALL BUSINESS TRAINING OPPORTUNITIES



The Defense Logistics Agency Office of Small Business Programs (OSBP) has developed the following training video to educate small businesses and others about DLA's mission and opportunities to participate in our various supply chains.

View the [Doing Business with DLA training](https://youtu.be/dQB895nvE6w?si=c-8Kv45v014Yal-F) video at <https://youtu.be/dQB895nvE6w?si=c-8Kv45v014Yal-F>.

The DLA OSBP has also developed and collected trainings and guides to educate small businesses and others about DLA's mission and opportunities to participate in all nine supply chains. Visit the [Small Business Training Resources](http://www.dla.mil/Small-Business/Resources/Training/) webpage at www.dla.mil/Small-Business/Resources/Training/.

ENTERPRISE TRAINING VIDEO

